

## Timberland Regional Library 470 RFP for Cat 2 Cisco Products

### **Description of Products & Services Needed:**

Timberland Regional Library seeks to purchase one (1) Cisco Catalyst 9500 switch (or equivalent), including installation, training and annual BMIC/Technical Support & Licensing. The Library may choose to purchase up to a total of five (5) units over the term of the contract. Licensing & Technical Support with SmartNet (or equivalent) is also requested for this product at an E-rate eligible level of service.

TRL also seeks annual BMIC Licensing & Technical Support on the existing Cisco products (or equivalent) listed below. Existing quantities and locations are in ( ) to the right.

1. AIR-CT5508-50-K9 5508 Series Controller (1 @ Service Center)
2. WS-C6509-E Catalyst 6500 Switch (1 @ Service Center)
3. Cisco2911-V/K9 Router (1 @ each branch)
4. CISCO2911/K9 Router (1 @ Service Center)
5. CISCO2951-V/K9 Router (1 @ Service Center)

Again, the SmartNet (or equivalent) support on the bid should be at an E-rate eligible level of service.

The library may also choose to purchase up to 35 new additional or replacement units of the branch routers listed above. In addition, up to 5 new additional or replacement units of the Service Center items listed above may be purchased. Future purchases may be for upgraded models with the same functionality in order to meet future demands, to accommodate new branch openings, as part of an equipment replacement plan, or for other unforeseen reasons. BMIC Licensing & Technical Support would also apply to the new equipment purchased in the future.

Although these products will not be purchased in the first year of the contract, please include the purchase price for each item. In addition, provide a bundled price for the product purchase with the first year of support included. The stand-alone SmartNet (or equivalent) annual support cost you provide would be used for all the first year of the contract and all other years in which products are not purchased with bundled support.

### **Requested Information & Bid Format:**

To simplify E-rate funding applications, bids should show pricing for only 1 unit, including tax. The library will determine exact quantities within the range posted on this 470 at a later date. However, please indicate if lower rates apply for higher quantities purchased.

It is not necessary to bid on all products listed in this 470 form, but preference may be given to bids that include the most products at the most cost-effective prices.

Installation costs should be itemized in the bid, but you may also give a second cost for the unit purchase with installation bundled into the price. A vendor may also bid on the installation alone for these products.

Itemize any training costs for the new equipment.

Itemize estimated range for shipping costs, if any, based on library's projection for initial purchase quantity.

Please indicate if your company has successfully sold this equipment before as part of the E-rate program.

If the item is only partially eligible for E-rate funding, provide the eligibility % with your bid.

**Contract Term & Bidding Period:**

Anticipated contract length is 7 years. If product pricing decreases in the future, the library will purchase at the lowest price available at that time.

Bidding period will end 28 days from the posting date of the 470 form but may be extended at the library's discretion if necessary to conduct a competitive bidding process.

**Contact Info & More Information:**

Please indicate your intent to bid by sending your contact information to [claire@erateexpertise.com](mailto:claire@erateexpertise.com). This will allow us to keep you informed of any updates or Q&A to the bidding process. Questions should be submitted in writing no later than 14 days before the bidding period ends.

Updates or Q&A, if any, will also be posted at <http://www.trl.org/ContactUs/Pages/RFPs.aspx>